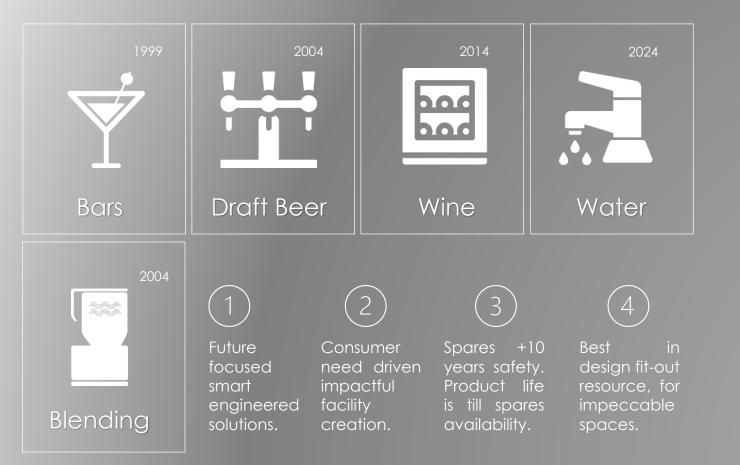


# VINO DOIZONI Inspired touch

#### SPECIALTY · PATENTED · ADVANCED

PRESENTING THE BEST STANDARDS IN VINO (WINE), BAR AND CONTEMPORARY BEVERAGE FACILITIES THROUGH OUR FLAGSHIP STORE ON MG ROAD, NEW DELHI WITH A WALK-IN PRESENTATION OF OPTIONS, AND THE DESIGN CENTER FOR OUR SERVICES.





# Residential

Segments we Service



# Commercial

Segments we Service



## OUR VISION & MISSION



Inspired Touch

To improve spaces and their experience with Quality, Craftsmanship, and Modernity that is second to none in the world. It is reflected in every project we completed that turned into legends.



## TRANSFORMATIONS



#### Expo Wine Showcase DLF Farms, Delhi

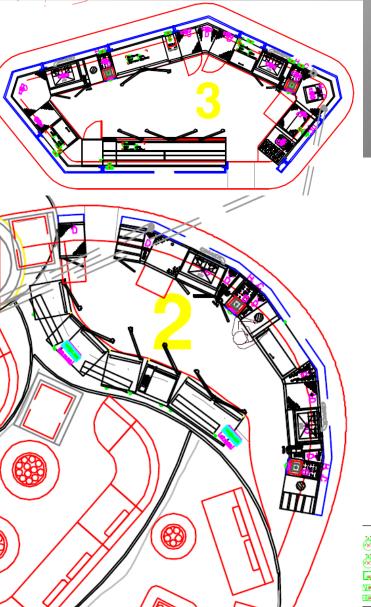




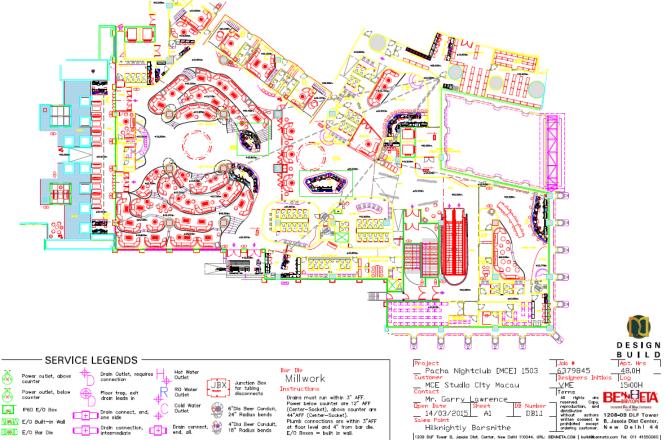








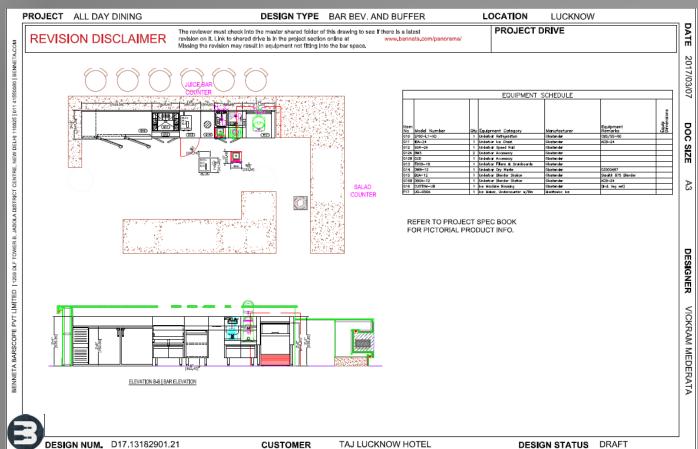
#### Pacha Nightclub Studio City Macau



## TRANSFORMATIONS

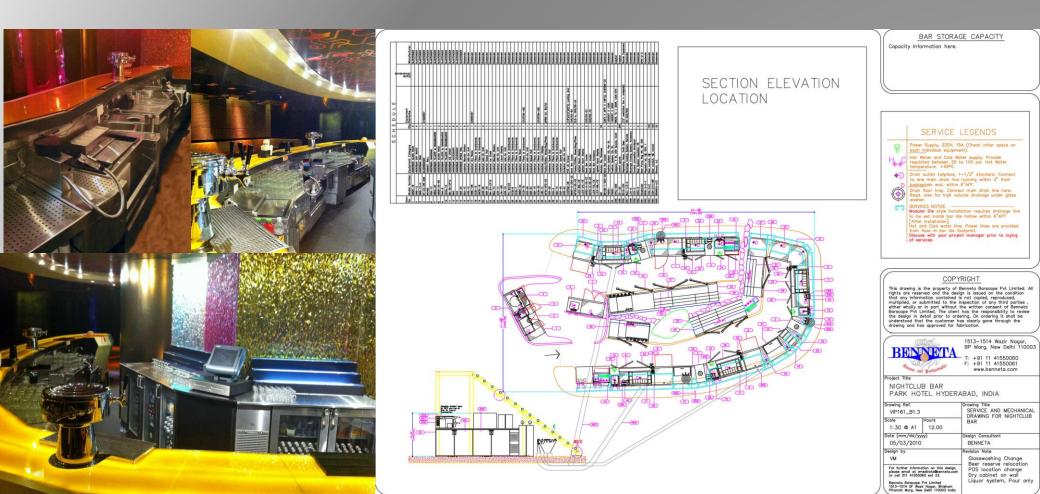


#### Sahib, All Day Dining Taj Vivanta Lucknow



## TRANSFORMATIONS

#### Kismet Nightclub The Park Hyderabad









#### Backbars 🔺 Draft Beer 🔺 Wine Cellars 🔺 Brewery 🔺 Automation 🔺 Private Selections





## SAMPLE LIST OF INSTALLATIONS

- 1911, The Imperial, Delhi (Our first installation in India)
- GOLF BAR, ITC MAURYA, DELHI
- Pangaea, Ashok Hotel Delhi
- Rockman's Beer Island, Gurgaon
- Howzzat Brewery, Galaxy, Gurgaon
- Scruples, Pllazio, Gurgaon
- BAR ZEN, MARRIOTT COURTYARD, GURGAON
- CHERRY BAR, THE LEELA SHAHADRA
- ORBIS, THE LEELA GURGAON
- DUBLIN, ITC MAURYA, DELHI
- HUMBLE HOUSE, ITC MAURYA, DELHI
- POINT OF VIEW, ITC MAURYA, DELHI
- AQUA, THE PARK, DELHI
- MIST, THE PARK, DELHI
- KITTY SU CLUB, THE LALIT, DELHI
- BLUE FROG BAR, MEHRAULI
- GEOFFREY;S, PARK PLAZA, FARIDABAD
- LUST, THE RADISSON, GHAZIABAD
- Oro, Radisson, Paschim Vihar Delhi
- ACSA, U.S. EMBASSY, DELHI
- TERRACE BAR, U.S. EMBASSY, DELHI
- LAP CLUB, SAMRAT HOTEL, DELHI
- OKO, THE LALIT, CHANDIGARH
- WILD FIRE RESTAURANT, CROWNE PLAZA, GURGAON
- Connexions Lobby Bar, Crowne Plaza, Gurgaon

- SHEESH MAHAL, ITC RAJPUTANA, JAIPUR
- POOL BAR, ITC RAJPUTANA, JAIPUR
- Taman Gang, DLF Promenade, Delhi
- Italia, DLF Promenade, Delhi
- TERRACE BAR, OPTUS SAROVAR, GURGAON
- KITTU SU CLUB, THE LALIT, CHANDIGARH
- OKO, THE LALIT, CHANDIGARH
- BALUCHI, THE LALIT, CHANDIGARH
- CAPITAL KITCHEN, TAJ PALACE, DELHI
- DLF CREST CLUB, GURGAON (DEALER)
- Emperor's Lounge, Taj Mansingh, Delhi
- Chamber's, Taj Mansingh, Delhi
- LOBBY BAR, THE CONNAUGHT, DELHI
- Earth Plate, Sahara Star Mumbai
- DUSK, THE PARK NAVI MUMBAI
- HIGH LOUNGE, SAHARA STAR MUMBAI
  - Flute, Sahara Star Mumbai
- LAGOON LOUNGE, SAHARA STAR MUMBAI
- Six Degree, The Leela Kempinski Mumbai
- TOTE ON THE TURF, MAHALAXMI MUMBAI
- INDIGO RESTAURANT, COLABA MUMBAI
- Bombay High, ITC Maratha Mumbai
- PAN ASIAN, ITC MARATHA MUMBAI
- Resident Lounge, ITC Maratha Mumbai
- PESHAWARI, ITC MARATHA MUMBAI
- IBIS HOTEL AIRPORT MUMBAI
  - BLUE FROG BAR MUMBAI

- POINT OF VIEW, ITC GRAND CENTRAL MUMBAI
- DUBLIN, ITC GRAND CENTRAL MUMBAI
- AQUA, THE LEELA GOA
- TRIKAYA, VERSOVA MUMBAI
- CHILI'S MARKETCITY PUNE
- EASY LOUNGE BAR, TAJ BLUE DIAMOND PUNE
- BEST BREW PUB, SHERATON FOUR POINTS PUNE
- NIGHTCLUB, TIGERCAMP GOA
- AL FRESCO BAR, TIGERCAMP GOA
- MAIN BAR, TIGERCAMP GOA
- 6RIUMPH HOTEL, GOA (DEALER)
- Qualia, Lodha, Mumbai, ExpoSRL(2019) 🕠
- LOBBY BAR, TAJ GATEWAY RESIDENCYROAD
- MYNT, TAJ WEST END (2019)
- TRINITY, TAJ MG ROAD (2019)
- LIBRARY LOUNGE, THE LEELA PALACE BLR
- BLUE BAR, TAJ WEST END BLR
- ICE BAR, TAJ VIVANTA RESDENCY BLR
- SHIMMER, TAJ VIVANTA YESHWANTHPURBLR
- MED RESTAURANT, TAJ VIVANTA YESH.BLR
- PALM MEADOWS CLUB BLR
- TEASE, TAJ VIVANTA ITPL BLR
- AMNESIA, CHANCERY PAVILION BLR
- THE LOUNGE, CHANCERY PAVILION BLR
- HIGHLAND NECTAR, ITC GARDENIA BLR
- West View, ITC Gardenia Blr
- AQUA, THE PARK HOTEL BLR
- I-BAR, THE PARK HOTEL BLR

MAYA RESTAURANT BLR FIREFLIES AT LAVELLE ROAD BLR **DUBLIN, PARK SHERATON CHENNAI** TWIST, TAJ VIVANTA TRIVANDRUM LEATHER BAR, PARK CHENNAI HIGH BAR, DREAM COCHIN **AVA LOUNGE, DREAM COCHIN** WELLINGTON, DREAM COCHIN **TEASE, TAJ VIVANTA COIMBATORE** ANCHOR, TAJ FISHERMAN COVE DEBUSSY BAR, CGH EARTH COCHIN POOL BAR, ITC GARDENIA BLR THE HUB, IBIS HOSUR ROAD BLR WINCHESTER BAR, RADISSON BLU CHENNAI **1CITY BAR, UB CITY BLR** SANCTUM, CHANCERY PAVILION BLR **CLUB EXCESS HICC NOVOTEL** SYN, TAJ DECCAN WATERFRONT RESTAURANT, HS LAKE DUBLIN, ITC KAKATIYA KISMET CLUB, THE PARK HOTEL SIKKA LOUNGE, THE PARK HOTEL CAFÉ, THE PARK HOTEL CARBON, THE PARK HOTEL PRITHVI REDDY RESIDENCE THE BLUE FOX, MINERVA GRAND SUTRA, GRAND ASHOLK LALIT **VUE, NOVOTEL VIZAG** TERRACE BAR, NOVOTEL VIZAG **GREAT KEBAB FACTORY, RADISSON INDORE** LOBBY BAR, RADISSON INDORE TEASE, TAJ VIVANTA GOA

MRS. GEORGE PENTHOUSE RESIDENCE

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#### SAMPLE LIST OF INSTALLATIONS

- BODHI BAR, THE PARK KOLKATA
- WEST VIEW, ITC SONAR BANGLA
- PAN ASIAN, ITC SONAR BANGLA
- OUBLIN, ITC SONAR BANGLA
- BAY OF BENGAL, ITC SONAR BANGLA
- Darjeeling Lounge, ITC Sonar Bangla
- AQUA, THE PARK HOTEL
- ROXY, THE PARK HOTEL
- CAFÉ BAR, THE PARK KOLKATA
- PRE FUNCTION BAR, PARK TPCL

#### INTERNATIONAL

- Mix Bar, Taj Samudra, Colombo, Sri Lanka
- TEASE BAR, TAJ SAMUDRA BENTOTA, Srilanka
- PANGAEA ULTRALOUNGE, CITY OF DREAMS MANILA
- CHAOS NIGHTCLUB, CITY OF DREAMS MANILA
- HARD ROCK CAFÉ, LAGOS
- Shiro, Lagos
- SIX SENSES SPA, BHUTAN (DEALER)
- MARRIOTT KATHMANDU (DEALER)
- BREEZE BAR, LAGOS NIGERIA
- SHAKE SHACK, SINGAPORE
- THE OBEROI MAURITIUS
- UNKNOWN, MALDIVES (DEALER)













# OUR COMPANY HIKNIGHTLY





## OUR STRENGTH

Between the technology partners our customers find the most advanced options, features, and resources to meet cutting edge goals. Our partnership is to fuel our customer's vision in a way no one can.

Let barzzoni propose the right fit.

#### From a traditional military family

#### Vickram Mederata Executive Director

PAN No.: AFPPM4020A DIN: 01943418 Education: Mount St. Mary's Skills: Finance, Design, CRM, Import & Export, Branding & Marketing .

Responsible for Commercial space, Related to customer Accounts, supply Chain,

COLLABORATIONS AND STATUTORY OBLIGATIONS, VICKRAM ALSO HEADS THE PROJECT DESK HELPING OUR CLIENTS TO ACHIEVE THEIR GOALS AS END-TO-END SOLUTION. HE WORKS WITH HILKNIGHTLY TEAMS TO DELIVER OUR PROMISE.



Maj. <sup>retd</sup> RK Mehdiratta Director

PAN No.: AFNPM0900M DIN: 10462313 Education: St. George's Military School, Chail, Himachal, NDA (National Defence Academy) RETIRED FROM INDIAN ARMY, MAJOR RAVI MEHDIRATTA, FROM CORPS OF ENGINEERS, IS OUR QUINTESSENTIAL ADVISOR IN TECHNICAL SPECIALIZATION GIVING HILKNIGHTLY, A ROBUST DEPENDABILITY OF SOLUTIONS WE OFFER.

# Backstage

#### Kushalah Bucktowar Director

PAN No.: APSPB5351C DIN: 02154299 Education: Queen Elizabeth College Mauritius, Delhi College of Arts, India Skills: Social Media, Marketing, Banking

Kushalah Bucktowar Mederata, works with Hilknightly since 2008 and works in corporate office overseeing banking, finance and social media.



## HISTOGRAM



(L) **1990s**, joining family business in electronics.

(R) Expanding into Hospitality industry in partnership with Glastender, with our first installations at The Imperial and ITC Hotels. Vickram with Todd M Hall in early **2002**.





(L) Glastender factory visit for training in mid **2004** with Jon D. Hall (Chairman), and Todd Hall (VP), of family business.



(T) Visitations to Park
Sheraton for Bar and
Beer System
installation.
(L) Collaboration
with La Sommeliere,
with Eric Paya
(Director) 2008



(L) Vickram at installation of Glastender bar at Golfbar, ITC Maurya in early 2000s. (R)Vickram with Chef Rahul Akerkar at Qualia where Expo Wine Wall was installed.

(Extreme Right) At installation of Lobby Bar, The Connaught in 2021 with team members.

#### From Indian Army to Indian Hotels

It was 1988 when Major RK Mehdiratta, retired from Indian Army from Engineering core where he oversaw construction projects. In the 90s he launch the enterprise FEMACK, taking on projects for Public Sector Industries, and Hotels, for water automation and fire fighting systems.

VICKRAM, JOINED THE ENTERPRISE IN MID 90S, AND WAS ENGAGED EXCLUSIVELY INTO HOSPITALITY SEGMENT CREATING AN ARM OF INTRODUCING CONTEMPORARY ENGINEERED PRODUCTS FROM EUROPE AND THE US.

A NEW ARM HOTELIARE TECHNOLOGIES, LAUNCHED MANY A BRANDS TO COME, AND WITHIN FEW YEARS WAS SUCCESSFUL IN SETTING

#### From Distributor to Consumer Retail

UP ADVANCED INSTALLATIONS FOR HOTELS AS ITC WELCOMGROUP, THE IMPERIAL, TAJ HOTELS, THE PARK HOTELS, DEGUSTIBUS HOSPITALITY.

FROM 2000, TO 2020 THE BUSINESS UNDER BANNER OF BENNETA COMPLETED HUNDREDS OF PROJECTS AS WELL AS DISTRIBUTED TO CHAIN ACCOUNTS, FOODSERVICE SOLUTIONS.

2020S SAW HILKNIGHTLY INDIA PVT LTD FORAYING INTO THE LUXURY RESIDENTIAL SEGMENT RELEASING THE RESIDENTIAL SOLUTIONS READY FOR OUR MARKET. SINCE THEN, HILKNIGHTLY THROUGH STUDIO BARZZONI HAS BEEN WORKING WITH ARCHITECTS, DESIGNS AND CONSULTANTS TO PROVIDE TOP NOTCH INSTALLATIONS IN POSH APARTMENTS, FARM HOUSES AND BUNGALOWS ALONG WITH OUR HOSPITALITY SERVICES ARM.



ONE OF THE BEST, BEVERAGE FACILITY PLANNER AND EXECUTION EXPERT QUALITY PRODUCTS, POST SALE SERVICE IS FIRST NOTCH GREAT ATTITUDE, KEEPS HIS PRODUCT LINE CONTEMPORARY AND ENERGY EFFICIENT. CERTAINLY, A GOOD CHOICE TO DO BUSINESS WITH.

GAUTAM ANAND Exec. Vice President -2017 ITC Hotels Limited

SO FAR THE BEST BAR EQUIPMENT IN ASIA!!!!!! SINCERELY GIANCARLO MANCINO WWW.GIANCARLOBAR.COM

GIANCARLO MANCINO Consultant – Taj Hotels (Ice Bar) Founder, Mancino Vermouth

I AM VERY IMPRESSED WIT WITH HOW THINGS HAVE TURNED OUT AND RECOMMEND WORKING WITH VICKRAM ANY TIME. I MUST ADD GLASTENDER IS A GREAT PRODUCT, BUT WITHOUT VICKRAM, IT WILL NOT WORK AS WELL. AS A CLIENT I NEED THE RIGHT GUIDANCE.

BABA CHANDOK Managing Director Sanctum Bar, Chancery Pavilion Hotel This is the second unit that you have installed in two of my hotels. I AM EXTREMELY DELIGHTED BY THE PROFESSIONALISM SHOWN BY YOU AND YOUR TEAM RIGHT FROM THE START THEN WE FLOATED THE QUERY AND TILL THE TIME YOU INSTALLED THE MODULAR BAR SYSTEM WITH REMOTE DRAFT BEER AND SODA SYSTEM OF GLASTENDER. AS ALWAYS, YOUR AFTER SALES SERVICE IS VERY RESPONSIVE AND WE APPRECIATE THIS

MORE SO BECAUSE WE ARE BASED IN ANOTHER COUNTRY - SRI LANKA

MANOJ MATHEW GM, Taj Hotels, Sri Lanka (Past)



Phenomenal product and the only Humidor that truly works with both temperature and humidity controls! Great design, ample storage and amazing customer service! Vikram is truly amazing and helpful!

UMANG BEDI President VerSe Innovations (in private capacity)

VISION - 2024 +



#### **STUDIO BARZZONI**

STARTING AT MG ROAD, NEW DELHI, WE PRESENT A LINE OF EXPERIENCE CENTERS WHERE OUR CUSTOMERS CAN VISIT TO SEE AN ENTIRE RANGE.

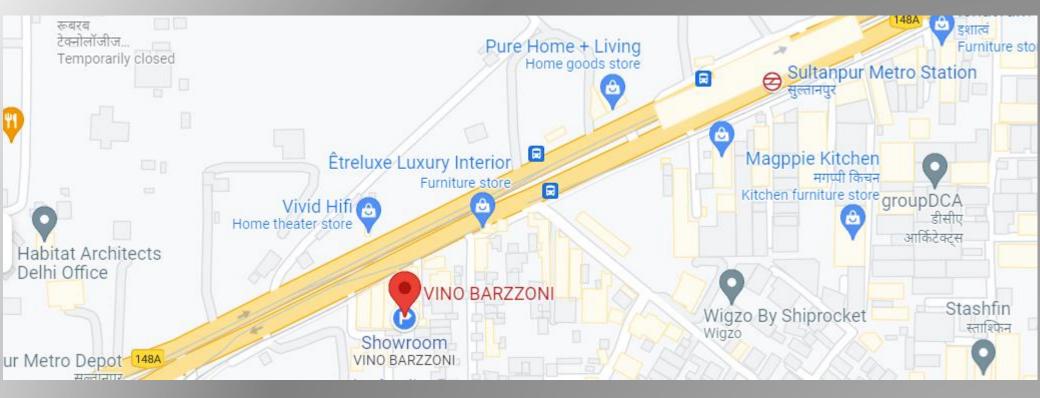
WAREHOUSE TO DELIVER IN STOCK LIFESTYLE PRODUCTS AS WINE CABINETS, ICE MACHINES, WATER SYSTEMS, MINI BARS, AND RETAIL WINE & COCKTAIL TOOLS.

STUDIO WHICH ALIGNS WITH ARCHITECTS AND DESIGNERS TO HELP DESIGN FOCAL WINE WALLS, AND BARS FOR THEIR CLIENTS.

THEREAFTER LAUNCHING BARZZONI IN OTHER MARKETS. WE INVITE YOU TO JOIN IN THIS ENDEAVOR.



at 372-374 Level 1, MG Road, Sultanpur, New Delhi 110030 RSVP zone@barzzoni.com WA 9811448777



Come and visit us at VINO BARZZONI showroom. Experience options and discuss your needs. We work with your architect to suggest the right product for your spaces with design. Vino Barzzoni store is set to be one of its kind in India, where you build stand out solutions.



HILKNIGHTLY.COM / BARZZONI.COM ZONE@BARZZONI.COM